



## SALES CONSULTANT - CENTURION

An exciting career opportunity currently exists within SITECH for a **Sales Consultant at the Head office in Centurion**. The successful candidate will report to the General Manager.

### **DUTIES INCLUDE:**

- Responsible to initiate, drive and maximize sales performance against set targets.
- Grow and sustain customer base.
- Analyse client needs, provide customized solutions and oversee the effective delivery of products & services [including delivery training].
- Uphold set standards of profitability within defined financial parameters.
- Uphold sound and accountable sales administration.
- Maintain customer satisfaction through regular contact, guidance & coordination of support requirements.
- Advise on and assist with marketing initiatives.

### **REQUIRED SKILLS, KNOWLEDGE AND ATTRIBUTES:**

- Grade 12
- Degree / Diploma in Construction or Surveying
- Minimum of 5 years proven experience in Construction industry
- Experience in the heavy construction industry will be an advantage
- A self-motivated competent reliable & energetic person who can work independently
- Being creative / entrepreneurial in meeting specific client needs.
- A person driven by and thriving on personal achievement, with excellent people's skills, outgoing, with selling / presentation skills, who can relate to customers & able to deal and earn their respect on all levels.
- The person must enjoy travelling and be prepared to be away from home on a regular basis.
- Valid driver's unendorsed license and own transport

**REMUNERATION PACKAGE:** Market related salary + Commission

**Note:** *In accordance with the company's Employment Equity Policy, preference will be given to Employment Equity candidates.*

Should you be interested in this opportunity and meet the minimum requirements, please submit a detailed CV to Ilna Logan via e-mail: [ilne\\_logan@sitech.co.za](mailto:ilne_logan@sitech.co.za) before close of business on 25 April 2016.

